



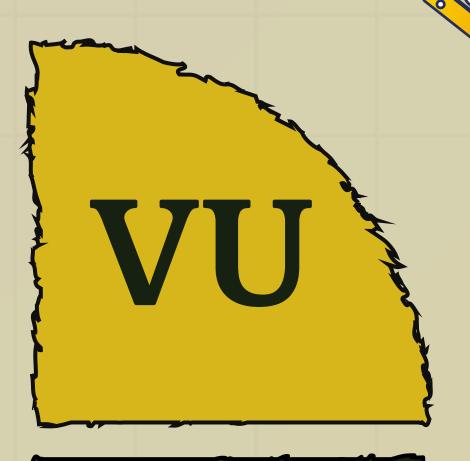


# Market Analysis

Your New ultimate destination for the latest in Sports, Cricket, Esports, Sports & Gaming World.













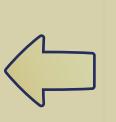








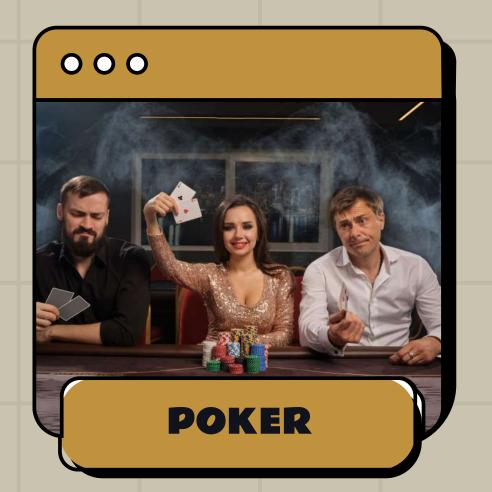


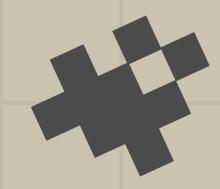








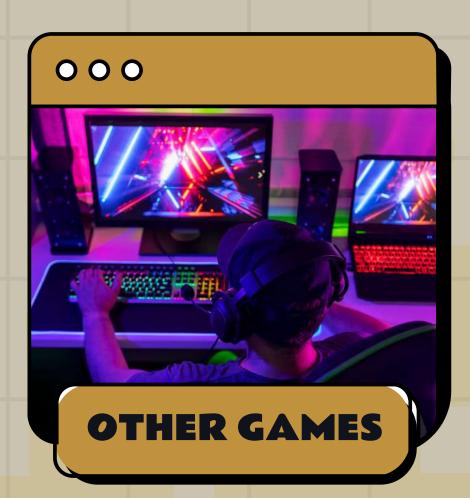




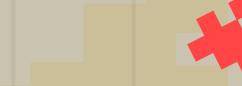
















# GLIGITS OUR GLIGHTS



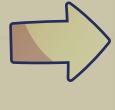
































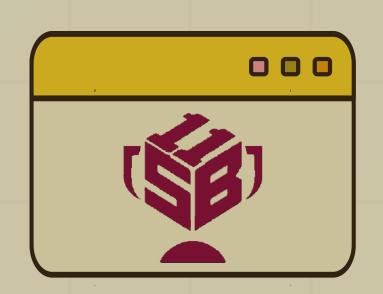






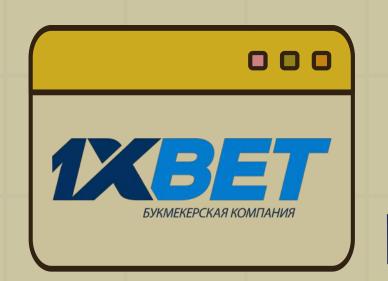
















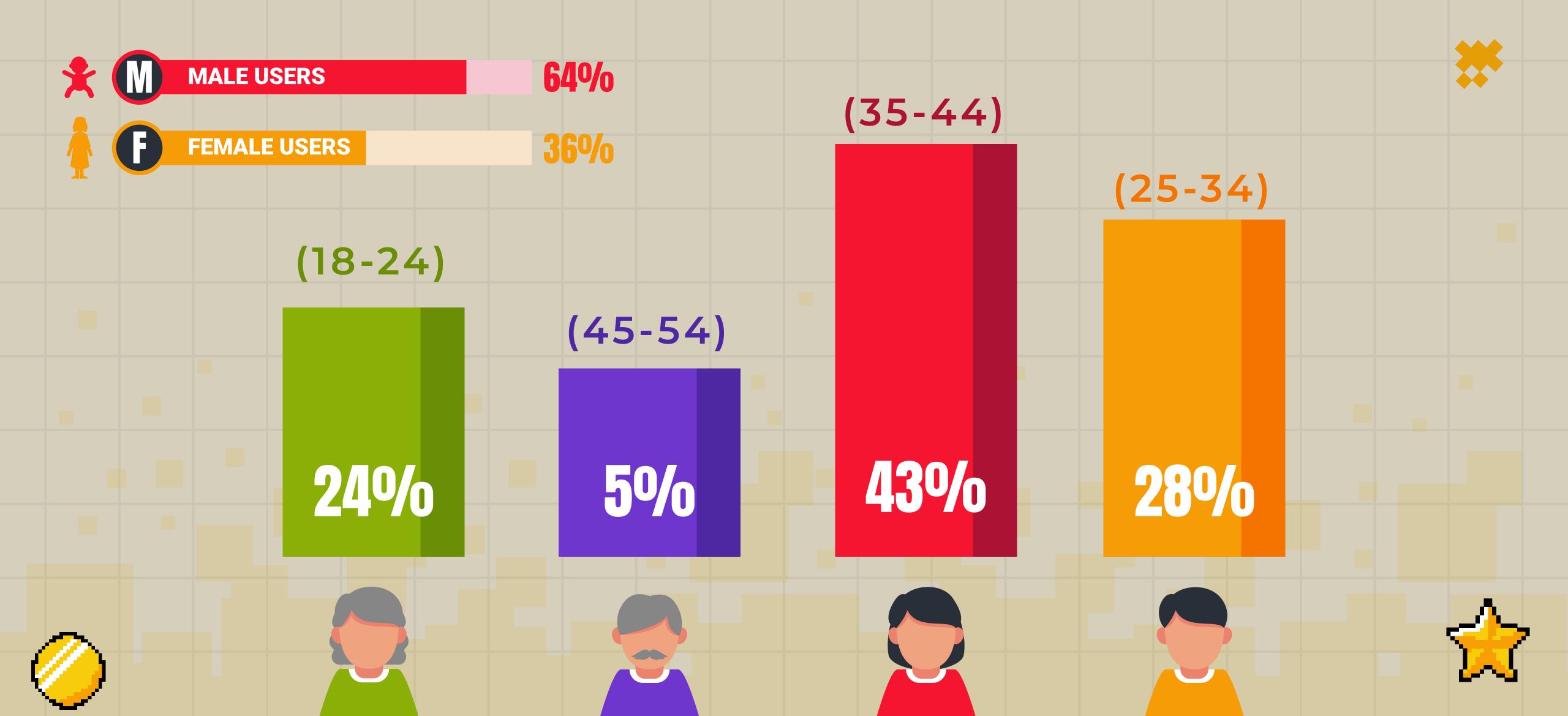








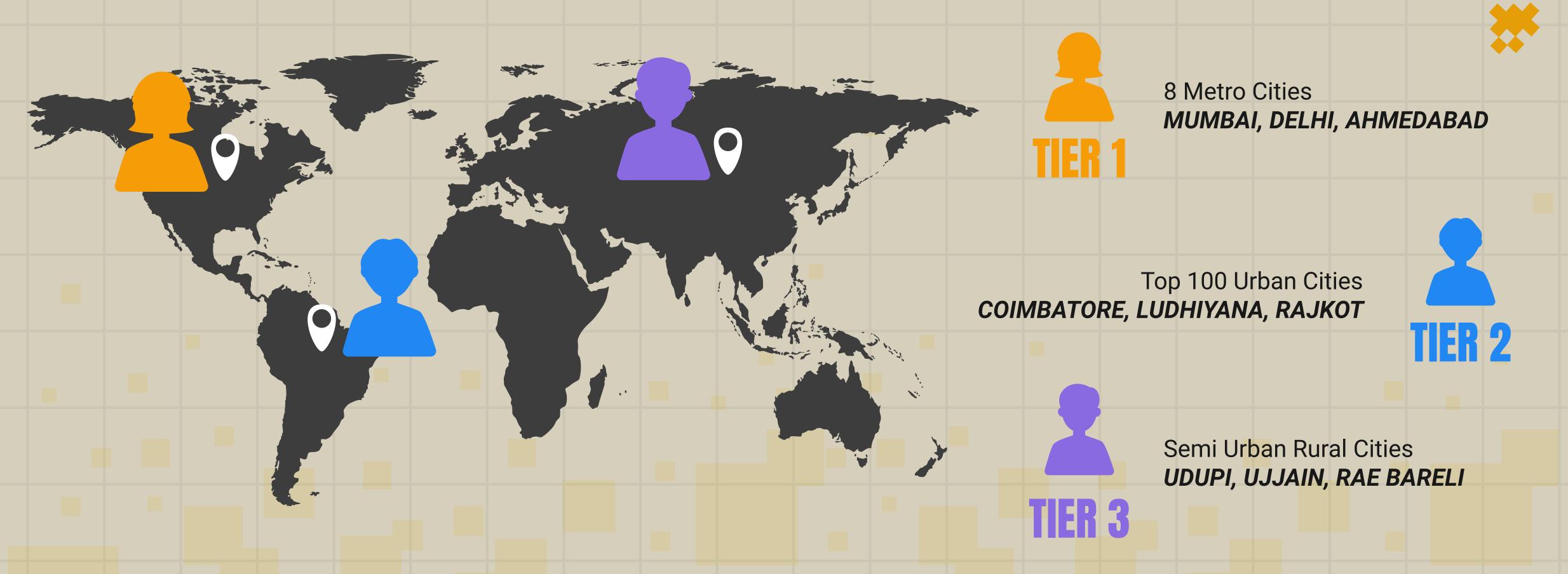
# Audience Demographic





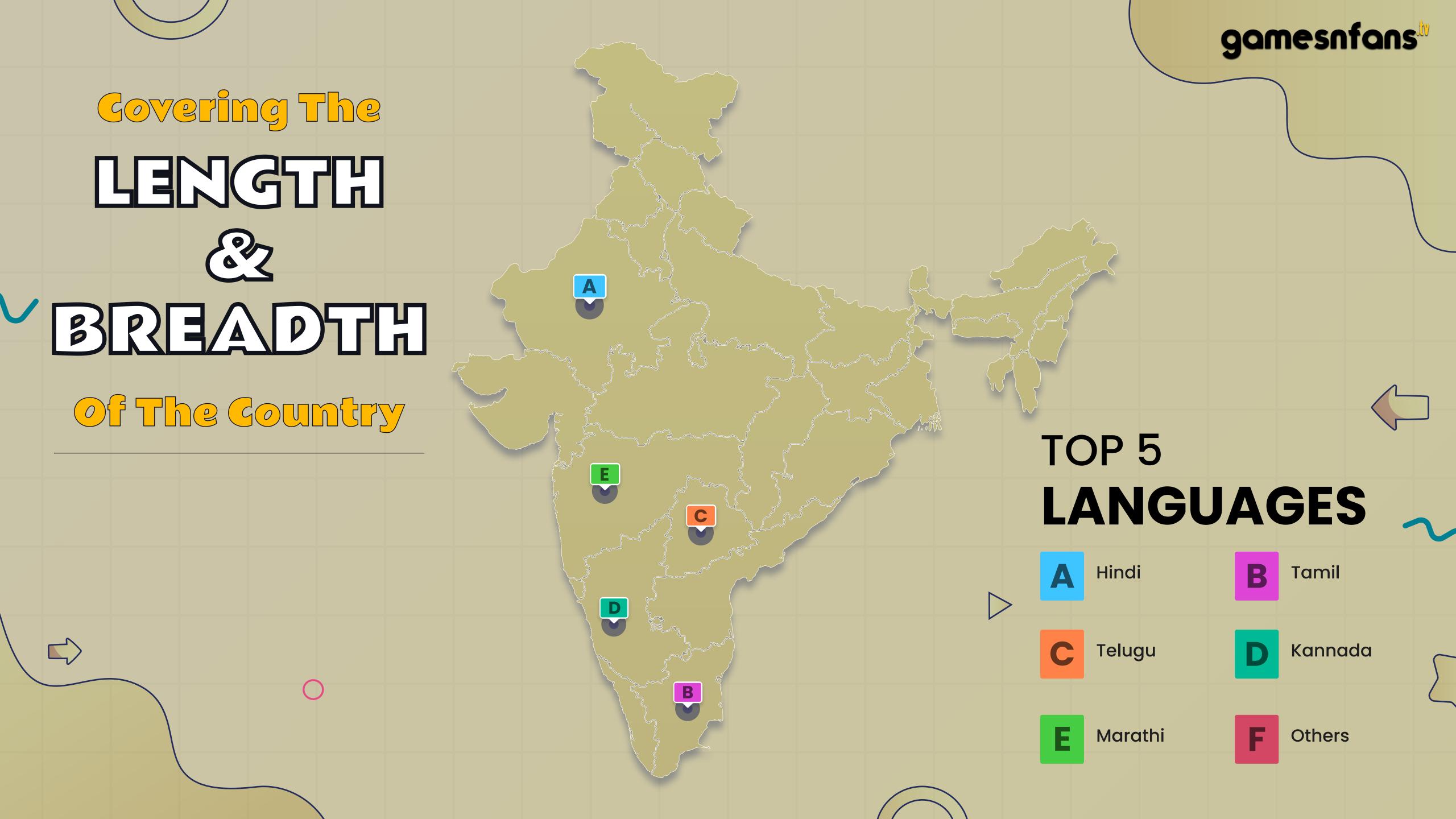


# Audience Demographic





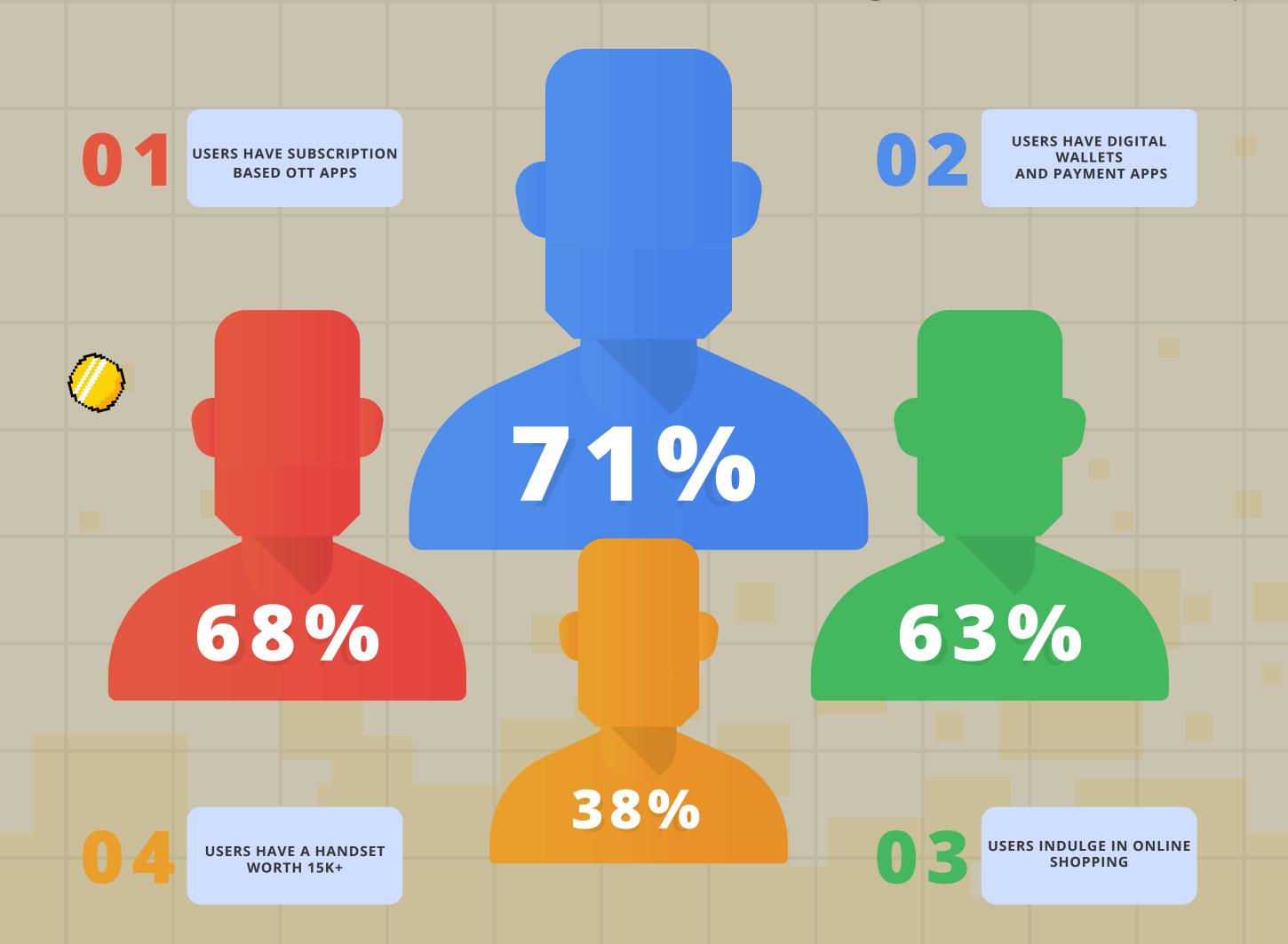






# How Branaffluent & Digitally Savvy Audience With Purchasing Propensityds Work Online





User Segments Are Redefining Product
Discovery and Consumption Patterns, With
Vernacular Audiences Spearheading The
Change

#### NOTE

India is poised to accrue a monetizable digital population of -400 km by 2023, 85% of which will be driven by the which will be driven by the





22 MILLION USERS
IN TOP 8 METRO CITIES OF INDIA



#### From Metros

# TO ALL CORRERS

Of India







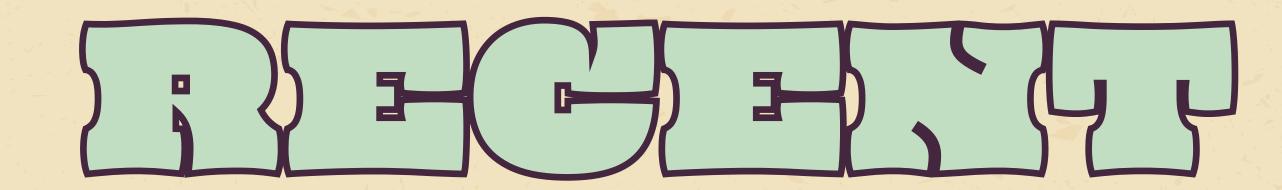














AND CASE STUDIES





#### OBJECTIVE



TO GENERATE 5,000 REGISTRATIONS PER DAY

#### SOLUTION

- ·Channels Used-sms, Fb, Native, Email And Publisher Networks.
- •Sms- Content Optimization, Database Changes As And When Needed & City-wise Analysis Aided Us To Cater Quality Leads.
- ·Native- Using Match Focused Creatives Helped Us Acquire Better Ctr. Perusal Of Native Advertising Platforms Based On Performance Level Made The Lead Cost Acquired Optimal.
- ·Fb- Vernacular Creatives With Apt Ad Placements Showed A Greater Traction Upon Lead Flow. Ad Set Level Probing On A Regular Basis Contributed For An Increased Performance.
- •Email- Methodical Creative Changes & Evaluation On The Subject Lines Played A Critical Role To Cater Leads Here.



TO MAINTAIN CPA LESS THAN 600





We catered more than 5,000 registrations per day maintaining monthly CPA of 480.



#### OBJECTIVE



TO DRIVE QUALITY TRAFFIC WITH THE REQUIRED D7 ROI BY TARGETING 15000+ REGISTRATIONS PER DAY

#### SOLUTION

- ·Channels Used-sms, Fb, Native, Email And Publisher Networks.
- •Sms- Alterations Of Contents Daily As Per Season Was Quite Helpful In Terms Of Performance.
- •Facebook- Optimization Based Upon State-wise Analysis Of D0 Cost & D7 Roi Helped Us To Give Desired Results. Fb Outperformed As Compared To Other Channels.
- ·Native-variety Of Different Creatives And Exclusive Offer Creatives Helped To Increase It's Reach.
- ·Email- Frequent Creative Changes Along With Different Datasets Helped Us To Cater Quality Leads

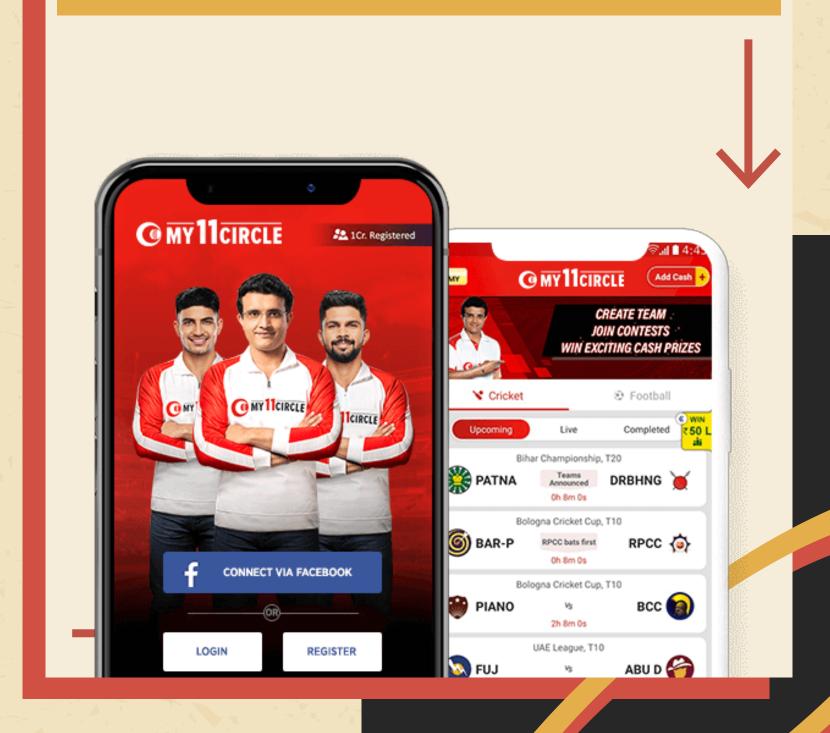


We have been successfully driving 4 lakhs+ leads per month in cricket season with maintaining all the required KPI. We happily stand highest contributor to the client.



#### CHALLENGE

TO MAINTAIN THE STATE-WISE DO COST ¢ D7 ROI%





#### OBJECTIVE



#### SOLUTION

- ·Channels used-SMS, NATIVE, EMAIL and Publisher Networks.
- •SMS- Offer featuring welcome bonus content executed specifically on gaming database worked in favour of the campaign. Performing city analysis was given adequate emphasis.
- •Native- Meticulous inspection on platform & publisher level contributed to eradicate sources which couldn't cater deposits.
- •Email- Subject lines portraying welcome offer coupled with frequent creative changes had a significant impact on the campaign.
- ·Publisher Networks contributed for a significant scale sticking to the targeting.



We catered more than 8,000 registrations per month maintaining monthly CPA of 2000.



TO MAINTAIN CPA LESS THAN 2,500





#### OBJECTIVE



#### TO GENERATE 1,00,000 NEW USER ACQUISITIONS FOR A MONTH

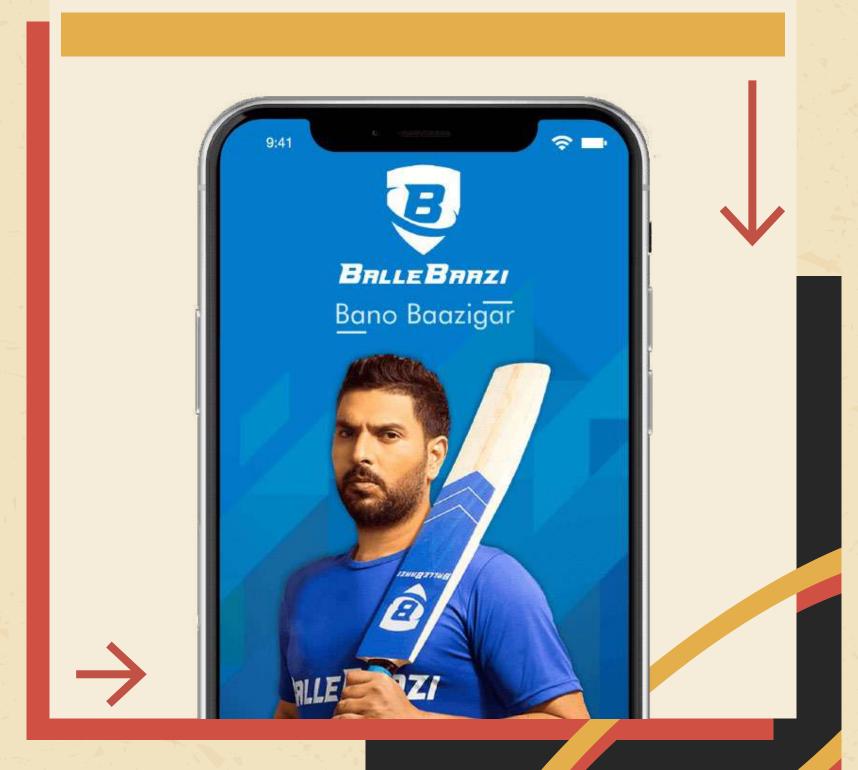
#### SOLUTION

- ·Channels Used-sms, Native, Email And Publisher Networks.
- ·Sms- Specific Offer Codes Providing Welcome Bonus To New User Helped Drive In Quality Lead Flow. Linguistic Voice- Sms Campaigns Helped Us Reach To More Broader Audiences At An Optimal Cost.
- •Native- Whitelisting Platform Partnered Websites With Respect To Performance & State Level Analysis Did The Job In Optimization Aspects.
- •Email- Match Based Changes To Creatives & Subject Lines Proved Vital. Data Level Changes Focusing Cricket Enthusiast's Brought The Cpr Down.
- ·Publisher Networks Contributed For A Significant Scale With Their Premium Inventories.



#### CHALLENGE

TO MAINTAIN D7 ROI OF 5%





We Catered More Than 1,00,000 New User Acquisitions Maintaining A D7 Roi Of 6%.



#### **OBJECTIVE**



TO GENERATE 8,000 REGISTRATIONS PER MONTH & UPLIFT THE BRAND VALUE

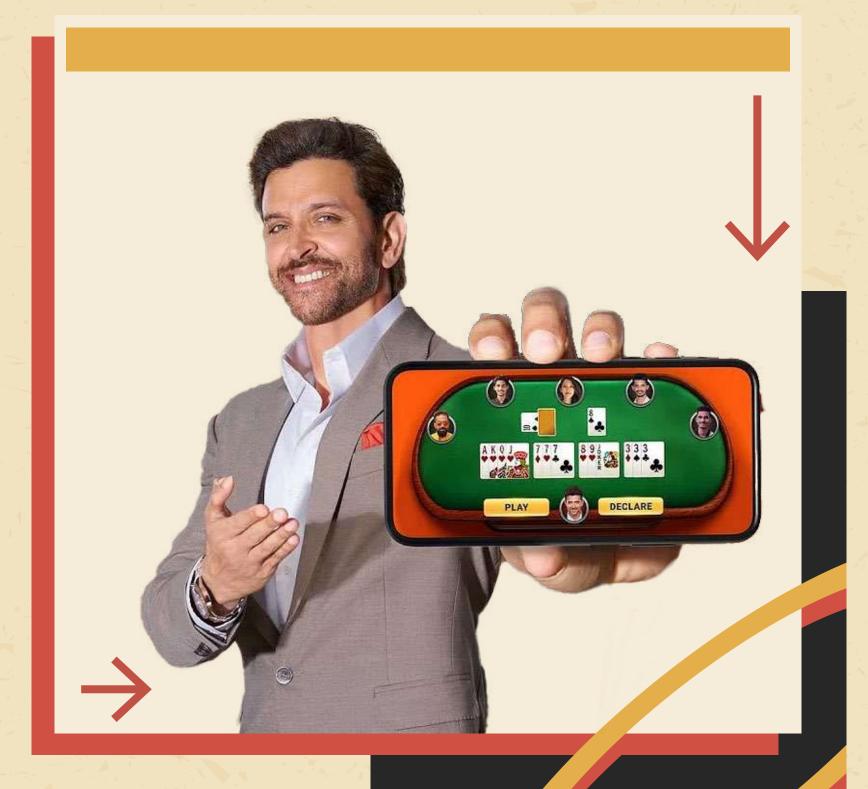
#### SOLUTION

- ·Channels Used-sms, Native, Email And Publisher Networks.
- •Sms- Offer Featuring Welcome Bonus Content Executed Specifically On Gaming Database Worked In Favour Of The Campaign. Performing City Analysis Was Given Adequate Emphasis.
- ·Native- Meticulous Inspection On Platform & Publisher Level Contributed To Eradicate Sources Which Couldn't Cater Deposits.
- ·Email- Subject Lines Portraying Welcome Offer Coupled With Frequent Creative Changes Had A Significant Impact On The Campaign.
- ·Publisher Networks Contributed For A Significant Scale Sticking To The Targeting



#### CHALLENGE

TO MAINTAIN CPA LESS THAN 2,500





We Catered More Than 8,000 Registrations Per Month Maintaining Monthly Cpa Of 2000



**DEVICE PRICE** 

TARGET SPECIFIC PRICE RANGE **OF MOBILE DEVICES** 





03 **MOBILE BRAND** 

SAMSUNG - REDMI - OPPO





LOCATION

02



**STATE - CITY - TIER** 



INTERESTS/APPOGRAPHY

04



20+ INTEREST GROUP **ENTERTAINMENT FOOD GAMING** 





# NATIVEBANNER

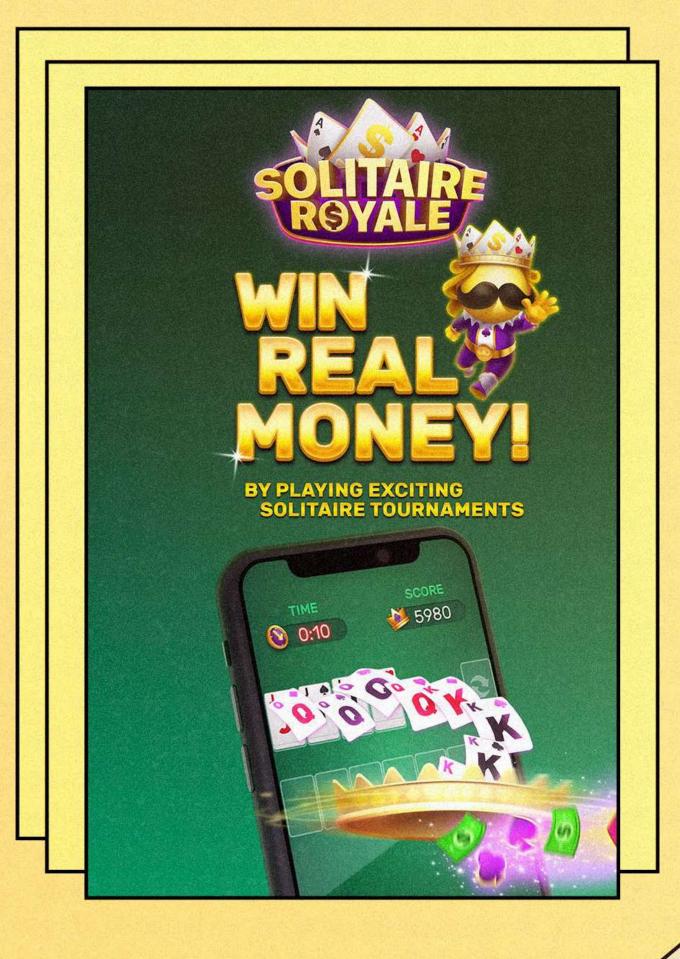
Native property that increases brandawareness and maximizes your ad'sperformance

01

Display your ad on the trending feed that users see on the Home Page.

03

Support external and internal landing conversion



02

CPM/CPC buy model.

04

Estimated CTR ~ 0.5-0.7% (Via Direct Schema)



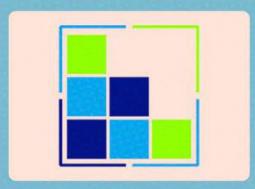
# NATIVE VIDEO FEED

A Full screen Auto-Play Video Adthat increases brand awareness and maximizes your ad'sperformance

- •Display your ad on the Video Feed that users see in the Share Chat App.
- •CPM/CPC buying model, enjoy 100% full screen immersive experience
- A view is counted on 6 seconds.
- •Preferred Video Length 15 Seconds.
- •Estimated CTR ~ 0.2-0.3% (via Direct Schema).



# Industry Partmers



**ICUBES WIRE** 



**AFFILSOFT** 



**XY ADS** 



**DGTG** 



**BE GLOBAL** 





## WHO IS THE GNF AUDIENCE?

Male: Female Ratio

70:30



**GEN Z + Millennials**85%

135 Mn+ MAU



Tier 2 Share 45%

72 Mn+ MAU



Tier 3 Share 42%

67 Mn+ MAU





